

# HERS® Rated Homes Homebuyers want them. The MLS is listing them.



## Are you building them?

A home's energy performance is becoming an increasingly important factor behind the decision to buy a home or not. Homebuyers want to know how energy efficient the homes they're looking at really are. One direct result of this is that Multiple Listing Services (MLS) across the nation are now showing the HERS Index Scores for homes listed for sale, so that consumers can see at a glance how energy efficient those homes are.

As far as HERS Index Scores go, the lower, the better. The U.S. Department of Energy has determined that a typical resale home scores 130 on the HERS Index while a standard new home is awarded a rating of 100.

- A home with a HERS Index Score of 70 is 30% more energy efficient than a standard new home.
- A home with a HERS Index Score of 130 is 30% less energy efficient than a standard new home.

The HERS Index Score is an easy-to-understand way for homebuyers to compare homes based on their energy performance. Join the growing ranks of builders already committed to having their homes HERS rated and benefit from the increased marketing power that a HERS Index Score brings.

### Become a RESNET EnergySmart Builder

[resnet.us/energysmart-builder](http://resnet.us/energysmart-builder)



 Every Home is a  
HERS Rated Home

