

Results of Electronic Ballot of RESNET Board of Directors on Authorizing the RESNET Executive Director to Energy Into a Memorandum of Agreement with the North American Technician Excellence February 24, 2011

Shall the RESNET Board of Directors authorize the RESNET Executive Director to enter into the memorandum of understanding with the North American Technician Excellence (Attachment A)?

Yes (15)

No (0)

Abstain (0)

Not Voting (4)

Ben Adams
Dennis Creech
Lance DeLaura
Brett Dillon
Philip Fairey
David Goldstein
Andy Gordon
Mark Jansen
Lee O'Neal
Bill Prindle
Eurihea Speciale
Orlo Stitt
Greg Thomas
Daran Wastchak
Barb Yankie

Dave Bell
Steve Byers
Charles Eley
Javier Ruiz

The RESNET Executive Director was authorized to enter into the Memorandum of Understanding with the North American Technician Excellence.

Attachment A

MEMORANDUM OF UNDERSTANDING

between

North American Technician Excellence-NATE

and

Residential Energy Services Network

1. Purpose

North American Technician Excellence-NATE and the Residential Energy Services Network (RESNET) enters into this Memorandum of Understanding (MOU) in order to promote the improvement of home energy performance in the United States. It spells out how the two organizations will cooperate to meet this goal while assisting the growth of both organizations and its membership.

2. Goal of the Agreement

The goal of this MOU is to lay a framework of a long mutually beneficial relationship between NATE and RESNET. NATE and RESNET will explore long-term mechanisms that provide support to RESNET and to NATE as independent organizations.

3. Areas of Cooperation

The following are the areas where NATE and RESNET agree to cooperate:

3.1 Support EPA's ENERGY STAR™ New Homes Program: NATE, and RESNET will advocate for the U.S. Environmental Protection Agency (EPA) recognition of NATE certified installers and service technicians in meeting the HVAC requirements in its Version 3 of ENERGY STAR Qualified New Homes Program.

- 3.2 RESNET will work with NATE in identifying the training and NATE certification necessary for raters to determine whether there is adequate air flow across the heat exchanger/coil.
- 3.3 Expanding the ES New Homes Cooperation into the Existing Homes Market: Building on the collaborative effort in §3.2 above, NATE and RESNET will prepare a plan of action to expand the NATE-RESNET 'new homes' activities into the 'existing homes' market. NATE and RESNET will develop a program that can be recognized by DOE (i.e., Building America Program), EPA (i.e., Home Performance with ENERGY STAR Homes Program and ENERGY STAR HVAC QI Program), and other Federal, State, and utility retrofit efforts (e.g., Renewable's and Energy Efficiency Program).
- 3.4 NATE Representation on RESNET Technical Committee: RESNET agrees to appoint an individual designated by NATE to be a member of the RESNET Technical Committee
- 3.5 Membership Support: RESNET will work with NATE to develop marketing that introduces the benefits of RESNET membership to NATE certified technicians. NATE will work with RESNET to develop marketing that introduces the benefits of NATE Certified Technicians to the RESNET members. NATE and RESNET will assist in the distribution of such information to their respective members.
- 3.6 Support of Designation / Recognition Programs: RESNET will work with NATE to develop marketing that promotes the RESNET Energy Smart Contractor designation for home energy raters. NATE will work with RESNET to develop marketing that promotes the NATE Certified Technicians for HVAC contractors. NATE and RESNET will assist in the distribution of such information to their respective members and other interested parties.
- 3.7 Positioning Certified Home Energy Raters to Embrace NATE Certification: NATE and RESNET will discuss how to enable certified home energy

raters to support the use of NATE certified technicians for the reduction of HERS raters testing requirements as the certified technicians have the proven knowledge to do the job correctly. The discussion items will include defining what the role of the verifier will be in the process, and what reduced verification requirements will come about from working with NATE certified Technicians. This task will begin after items 3.2, 3.3 and 3.6 are accomplished.

- 3.8 NATE Presence at the 2012 RESNET Building Performance Conference: RESNET will provide to NATE a complementary booth at its trade show at the February 2012 RESNET Conference in Austin, Texas. RESNET will also schedule a 90-minute break-out session for NATE to explain the certification process and how it will benefit the HERS raters efficiency.
- 3.9 NATE will communicate Opportunities to be designated by RESNET as an Energy Smart Contractor to its Members – RESNET will work with NATE in drafting a marketing piece introducing the RESNET Energy Smart Contractor designation. NATE will assist in distributing the information to its members.
- 4.0 Other: Other areas that NATE and RESNET may identify as worthy of joint exploration.

4. MOU Administration

- 4.1 Each **organization** agrees to identify a contact person(s) to monitor and assess implementation and application of the MOU within their **organization** and to address inquiries, disputes or questions arising from the implementation of the agreement.
- 4.2 Each **organization** agrees that this MOU is a dynamic and evolving instrument that may be amended with the consent of both **organizations**. The **organizations** agree to initiate periodic reviews of this agreement every year after 2010, and the operation of the MOU when such request is made by one of the **organizations**.

4.3 Each **organization** agrees to give 90 days written notice to the other of its intent to terminate this MOU.

5. **Signature of Organizations**

NATE

RESNET

(Signature)

(Signature)

Peter Schwartz
(Printed Name)

Steve Baden
(Printed Name)

President/CEO
(Title)

Executive Director
(Title)

(Date)

(Date)