

**RESNET**

*Residential Energy Services Network*

# 2007 RESNET® Annual Report

## January 2008

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**Residential Energy Services Network, Inc.**

**P.O. Box 4561**

**Oceanside, CA 92052-4561**

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*Setting the STANDARD  
for QUALITY*

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# RESNET 2007 RESNET® Annual Report

## Introduction

The Residential Energy Services Network, Inc. (RESNET®) is a membership driven, not-for-profit corporation. RESNET's mission is to ensure the success of the building energy performance certification industry, set the standards for quality and increase the opportunity of high-quality building ownership.

RESNET supports its mission through two principle goals:

- Setting the standards for quality of rating services thereby enhancing the credibility of ratings to consumers, lenders, the housing industry, government agencies and utilities.
- Providing the tools to help home energy raters succeed in becoming profitable businesses

RESNET is guided by a Board of Directors whose membership includes representatives from the entire home energy rating industry.

2007 RESNET Officers:

President - Kelly Parker, Guaranteed Watt Saver (GWS)  
Vice President – David Goldstein, Natural Resources Defense Council  
Treasurer – Lee O'Neal, Nspeacts  
Secretary – Bruce Harley, Conservation Services Group  
Immediate Past President – Philip Fairey, Florida Solar Energy Center

Other members of the RESNET Board of Directors:

Ben Adams, MaGrann Associates  
Eric Borsting, ConSol  
Galo LeBron, Energy Inspectors  
Steve Byers, Energy Logic  
Richard Faesy, Vermont Energy Investment Corporation  
Ken Fonorow, Florida H.E.R.O.  
Tom Hamilton, CalCERTS

Michael Holtz, Architectural Energy Corporation  
Mark Jansen, Energy Efficient Homes Midwest  
C.T. Loyd, The Nelrod Company  
Joseph Lstiburek, Building Science Corporation  
Greg Nahn, Wisconsin Energy Conservation Corporation  
Barb Yankie, Homes+, Inc.  
Douglas Walter, Kansas Building Science Institute  
Daran Wastchak, D.R. Wastchak, LLC  
David Wilson, Energy Rated Homes of Utah

To better achieve it's goal of setting the standards for quality, the RESNET Board of Directors has established standing committees. Each committee's purpose is to provide the RESNET Board with policy implementation and technical guidance. The committees are:

**Quality Assurance and Ethics Committee**

Chair: Ben Adams, MaGrann Associates

Members:

Doug Beaman, Douglas Beaman Associates  
C.T. Loyd, The Nelrod Company  
Eathan MacCormick, TREAT Ratings  
Greg Nahn, Wisconsin Energy Conservation Corporation  
Lee O'Neal, NSpects  
Robby Schwarz, Energy Logic  
Daran Wastchak, D.R. Wastchak, LLC

**Training and Education Committee**

Chair: David Wilson, Energy Rated Homes of Utah

Members:

David Eishen, Energy Efficient Green Building Institute  
Ken Fonorow, Florida H.E.R.O.  
Adam Gifford, Conservation Services Group  
Mark Jansen, Energy Efficient Homes Midwest  
Tei Kucharski, Energy Gauge USA  
Neal Moyer, Florida Solar Energy Center  
Kelly Parker, Guaranteed Watt Saver Systems  
Richard Simpson, Total Energy Systems  
Douglas Walter, Kansas Building Science Institute

**Technical Committee**

Chair: Bruce Harley, Conservation Services Group

Members:

Michael Blasnik, M Blasnik & Associates  
Steve Byers, EnergyLogic  
Philip Fairey, Florida Solar Energy Center  
Bion Howard, Building Environmental Science and Technology

Michael Lubliner, Washington State University Energy Program  
David Meisegeier, ICF Consulting  
Jim Meyers, North American Insulation Manufacturers Association  
Gary Nelson, Energy Conservatory  
Duncan Prah, IBACOS  
Dave Roberts, Architectural Energy Corporation  
Paul Scheckel, Vermont Energy Investment Corporation  
Dennis Stroer, Energy Calcs

### **RESNET's® Priorities for 2007 Adopted by the RESNET Board of Directors**

The RESNET Board of Directors adopted the following priorities for 2007 in rank order:

- I. Develop Strategic Business Opportunities for Environmental, Capacity Value and Energy Efficiency Certificate Trading**
- II. Advocate for Legislative Extension of New Homes and Commercial Buildings Energy Efficient Tax Incentives and a Performance Based Existing Homes Credit**
- III. Adopt RESNET Standards for Energy Audits of Existing Homes**
- IV. Implement Sampling Provider Accreditation Application Process**
- V. Rater Provider Quality Assurance Monitoring**
- VI. Continue International Dialogue with Goal of Harmonizing Standards**
- VII. Continue Dialogue Between Representatives of the Boards of the Building Performance Institute and RESNET on Investigating Harmonizing the Two Organizations' Standards and Organizations**

This report is divided into two parts:

- Report on achieving 2007 RESNET Board priorities
- Report on other accomplishments in 2007

### **Report on RESNET® Priorities**

In 2007 the RESNET Board of Directors adopted seven very ambitious priorities. This decision was made because of the growing concerns over energy prices and global climate change facing our nation coupled with the current opportunities available to the industry with the passage of the Federal energy efficiency tax credits.

- I. Develop Strategic Business Opportunities for Environmental, Capacity Value and Energy Efficiency Certificate Trading** In 2007 RESNET® made significant progress in educating the rating industry on the strategic business opportunities for environmental, capacity and energy certificate trading. Activities accomplished included:
- Offered four well attended sessions at the 2007 RESNET Building Performance Conference on these opportunities.
  - Posted a page on the RESNET website dedicated to information about these opportunities including:
    - What is Energy Efficiency Trading?
    - Opportunities for Raters
    - Types of Energy Efficiency Trading
    - Why Focus on Residential Efficiency?
    - What Should the Building Performance Industry Do?
    - Downloadable Fact Sheets on:
      - Environmental and Energy Efficiency Trading
      - Carbon Cap and Trade
      - Energy Efficiency Certificates
      - Environmental Trading
      - Forward Capacity Trading
  - Hosted RESNET Rater Roundtable on business opportunities led by Steve Cowell of Conservation Services Group.
  - Submitted an application to the Environmental Resource Trust to recognize RESNET Standards for certification of energy efficiency certificates.
- II. Advocate for Legislative Extension of New Homes and Commercial Buildings Energy Efficient Tax Incentives and a Performance Based Existing Homes Credit** With RESNET® input, legislation was introduced in Congress in 2006, to extend the tax credit for energy efficient homes, enhance and extend the commercial tax incentives and create a performance based existing homes credit. The RESNET Board of Directors endorsed this legislative proposal. RESNET joined a coalition of energy efficiency advocacy groups, industry, and the National Home Builder Association to advocate for the extension of the credit. This effort was notable because for the first time there was a consensus on this issue. Unfortunately because the Senate was not able to muster enough votes for closure of a potential filibuster over the tax provisions of the energy bill, the extension of the tax incentives were not included in the energy bill passed by Congress and signed by President Bush.
- III. Adopt RESNET® Standards for Energy Audits of Existing Homes** After a two year deliberative consensus building process, the RESNET Board of Directors approved a draft RESNET national energy audit

standard. This draft standard is now moving through the standard adoption process. The consensus building process included a 125 member task force representing a rich diversity of knowledge, experience and views on energy audits and building energy performance. The public comment/review process commences on January 17, 2008. After that date, the RESNET Board of Directors will consider comments and move forward to adopt the standard. This is the first national standard that defines what an energy audit is and the skills and knowledge base an energy auditor must possess.

**IV. Implement Sampling Provider Accreditation application process.**

In May 2008, RESNET® developed and posted the evaluation process and application for rating providers to become accredited as rating sampling providers. The new sampling standard went into effect on January 1, 2008. As of January 9, 2008 18 providers have been accredited.

**V. Rater provider quality assurance monitoring**

In 2007 RESNET® staff adopted a plan to annually monitor the quality assurance process for 100% of rating providers through electronic submissions. Staff decided this based on the findings of the on-site quality assurance monitoring visits in 2005 and 2006. Due to the cost of travel and staff time staff projected it would take over 10 years to complete on-site visits to all providers. Staff also determined that there was enough evidence of non-compliance with the standards during on-site visits to warrant a more rigorous approach to monitoring.

The electronic monitoring process included submission of documentation from all providers including:

- Rater Registry
- Rater Agreements
- Proof of Initial Rater Training and Provider's Rater Probationary Reviews
- Continuing Education Credits Documentation
- Proof of Provider Complaint Process and Notification of the Process to Consumers
- Documentation of Building File Reviews
- Documentation of Field Inspection Reviews
- Documentation of Company's Tracking Method for Building File and Field Reviews
- Documentation of Disclosure Notice to Customers

Claudia Brovick was assigned to this project and has completed her review of all rating providers this year. Claudia found that the majority of quality assurance designee's documentation for both building file and field

inspection monitoring was minimal. In most cases it was evident that although the quality assurance designee conducted reviews, communication back to the rater of the results was nonexistent. In other words, the quality assurance designees were not complying with RESNET's Policy on Quality Assurance of Ratings. Claudia discovered that most quality assurance designees were not even aware of this policy despite repeated notifications by RESNET.

The second most significant finding was that many quality assurance designees did not have a thorough understanding of the RESNET standards on quality assurance or had inaccurately interpreted the standards. This lack of understanding and misinterpretation confirms that this process is necessary to improve the monitoring practices throughout the industry. The feedback from the providers was very positive in that they now have a more thorough understanding of what is required and can move forward with more rigorous and substantive quality assurance programs.

This process was so successful, that as part of the RESNET Staff reorganization, Claudia Brovick was named Director of Quality Assurance and Accreditation, which will now be the main responsibility of her position. This allocation of resources to quality assurance demonstrates RESNET's commitment to setting the standards of quality for the rating industry.

## **VI. Continue International Dialogue with Goal of Harmonizing Standards**

There is an emerging global market for the trading of carbon emission savings. Estimates are that this potential market could be as high as \$2 trillion. In industrial nations buildings emit 40% of all carbon emissions. This creates a dynamic opportunity for improved building performance as an international strategy for combating climate change. In order to achieve this potential there is a need to harmonize the standards for how building energy performance is measured and labeled.

In 2007 RESNET® made solid progress in an international dialogue on harmonizing standards. Accomplishments include:

- The chairman of the European Union's (EU) committee tasked to develop a European rating standard, Eduardo Maldonado meeting with the RESNET Board of Directors and giving the keynote address at the 2007 RESNET Building Performance Conference.
- The International Energy Agency's head of energy efficiency policy analysis presenting to the RESNET Board at the 2007 RESNET Building Performance Conference.

- A Memorandum of Agreement with the Canadian rating program, Canadian Residential Energy Services Network® where the HERS® Index and RESNET standards were adopted in Canada. In addition, the Canadian rating program became a formal international affiliate of RESNET.
- A Memorandum of Agreement with the Shanghai Real Estate Science Research Institute where the HERS Index and RESNET Standards will be adopted to implement the city's stringent building energy code. The Shanghai Institution also became an international affiliate of RESNET.
- In December 2007, Steve Baden and Philip Fairey were invited by the European Commission to present at the Energy Performance in Buildings Directive's Concerted Action group in Warsaw, Poland. At the meeting RESNET gave the following presentations:
  - Opening plenary session on an overview of RESNET and how ratings are conducted in the U.S.
  - A break out session on the RESNET calculation method and on-site measurement procedures
  - A breakout session on the RESNET procedures for the training and certification of raters and quality assurance of ratings
  - A demonstration of how the U.S. rating software programs work

As a result of this dialogue, Eduardo Maldonado reported to the member nations that after a review of RESNET's standards and procedures, he believed RESNET would qualify under the EU's Energy Performance in Buildings Directive.

An immediate result of RESNET's participation in the European Commission's Warsaw meeting was that the commission recommended that RESNET be a member of the International Standard Organization's (ISO) standard on calculating and labeling of building energy performance (ISO TC163). The American National Standards Institute (ANSI) nominated Philip Fairey as the American representative on the committee.

This progress is significant in laying the foundation for the rating and certification of building energy savings in a global carbon market.

**VII. Continue Dialogue Between Representatives of the Boards of the Building Performance Institute® and RESNET® on Investigating Harmonizing the Two Organizations' Standards and Organizations**  
 2007 witnessed solid progress in the discussions between the Building Performance Institute and RESNET on harmonizing the two organization's

certification standard and organizations.

Both organizations' board of directors adopted a Joint Strategic Implementation Strategy. The outline of the strategy is:

- Coordinated policy positions
- Coordinated education efforts
- Coordinated Washington advocacy efforts
- Single Home Performance Analyst certification process
- Coordinated amendment of Home Performance Analyst standard
- Joint implementation plan for monetizing building energy savings
- Joint advocacy for attracting financing products for home energy upgrades
- Coordination of RESNET Building Performance Conference

The representatives of the two boards also agreed to a new Home Performance Analyst certification. The following were accomplished in developing the new classification:

- A first draft of the standard was prepared and is being reviewed by the RESNET Board of Directors
- A joint RESNET/BPI Home Performance Analyst knowledge base and skills set has been drafted
- An administrative framework for the testing and certification of Home Performance Analysts was developed

### **Other Accomplishments Achieved in 2007**

RESNET® staff presented a lengthy list of additional projects they anticipated accomplishing in 2007 to the RESNET Board of Directors at the annual Board meeting in February 2007. This is a report summarizing the results of those activities.

- A. Advocate that the U.S. Department of Energy (DOE) Adopt the HERS® Index to Designate Thresholds for Building America and Net Zero Homes** The U.S. Department of Energy (DOE) launched the National Builders Challenge. The purpose of the challenge is to recognize those builders that are pioneering the path towards the net zero energy home. DOE decided to base the challenge's recognition on a 70 score on the RESNET HERS® Index. There will be a major announcement of this at the 2008 International Builders Show in Orlando, Florida.
- B. Facilitate Training on RESNET® National Home Energy Rating Standard** In 2007 RESNET staff actively conducted training on educating consumers, builders, and allied trade groups on the national home energy rating standards. This was conducted through monthly rater audio roundtables, sessions at the annual RESNET Building Performance Conference, the RESNET web site, answering phone and e-mail

questions and presentations and exhibits at national conferences. In 2007 RESNET staff either presented or exhibited at the following conferences:

- National Home Builders Association's Energy Subcommittee Meetings
- Insulation Contractors Association Annual Convention
- 2007 Affordable Comfort Conference
- 2007 EEBA Conference
- National Webcast on Energy Audits
- North Carolina Energy Star Conference
- Pacific Gas & Electric Webcast
- California Association of Building Energy Consultants Conference
- Electric Utility Energy and Environment Conference

- C. Continue National Outreach on Federal Tax Incentives for Building Energy Efficiency** In 2007 RESNET® continued to promote and educate builders on the federal tax incentives. Activities included a special web page on the RESNET web site, an icon on the RESNET rater directory of those raters who signed the required tax credit disclosure, articles in RESNET Notes, a session at the 2007 RESNET Building Performance Conference, and presentations at conferences and seminars, Rater Roundtables for raters, and posted an informational page on the RESNET web site.
- D. Adoption of Procedures for Verification of International Energy Conservation Code Performance Path Calculation Tools** In 2004 a robust performance path was incorporated into the International Energy Conservation Code (IECC). A software tool must be used to calculate the home's energy performance to determine compliance with the performance requirements of the IECC. With support of the U.S. Department of Energy through the National Renewable Energy Laboratory RESNET® has developed Procedures for Verification of International Energy Conservation Code Performance Path Calculation Tools. The goal of the suite of software verification tests is to increase building code officials' confidence in software tools that have been accredited by RESNET as meeting the procedures. In March RESNET published the procedures. To date two software tools have been accredited by RESNET through these procedures.
- E. Enhance RESNET® Financial Stability** In 2007 RESNET's expenses conformed to the budget adopted by the RESNET Board of Directors. Through sound financial management in 2007 RESNET's revenues exceed its' expenses. To properly manage the organization's financial resources the RESNET Board of Directors adopted a financial plan where the excess revenues are invested in a sound mutual investment fund.

- F. Complete Contracts and Grants Awarded to RESNET** In 2007 RESNET® was awarded the following grants and contracts:
- North Carolina ENERGY STAR Homes Marketing Campaign (North Carolina State Energy Office) - The project was completed and the grant has been closed.
  - Benchmarking HERS Scores for International Energy Conservation Code (Pacific Northwest Laboratory) - The project has been extended to 2008 at the request of the Pacific Northwest Laboratory.
  - Quality Assurance Monitoring (Environmental Protection Agency) - Project completed and closed out.

**G. Host the 2007 RESNET® Building Performance Conference** The 2007 conference was held February 17 - February 21, 2007, in San Diego. The conference not only had the largest attendance to date but created increased revenues over previous years. The effectiveness of the conference is clearly demonstrated in the results of the on-line survey of conference attendees. 89.2% of attendees responded positively on the value of the conference, and 90% said they planned to attend the 2008 conference.

- H. Maintain and Enhance the RESNET® National Rater Test** The following activities were accomplished during 2007:
- Developed and implemented on-line test question challenge process – including review by a sub-committee of the RESNET Training Committee.
  - Added 50 new questions to the RESNET test database.
  - Enhanced security of the test after vetting security concerns with two technical consultants. This analysis led to eliminating the disk-based test and implementing a strict password policy.
  - Vetted the entire test question database with an outside consultant as well as a subcommittee of the RESNET Training and Education Committee.

The passing rates for the RESNET tests are as follows: Rater Trainer/Quality Assurance Designee test – 55%; Certified Rater Test – 62%; Rating Field Inspector - 44%. The RESNET Training and Education Committee has determined that the Rater Trainer/Quality Assurance Test and the Certified Rater Test are sound. The committee determined that the Field Inspector Test will be revised in 2008.

- I. Expand Building American Habitat for Humanity Partnership** As the result of the 2006 agreement to expand the project from targeting specific markets to including all areas of the nation, RESNET® has devoted a

page on the RESNET web site to promote this effort. RESNET is now offering a specially designed “RESNET Rater - Habitat for Humanity Volunteer” logo to raters who agree to provide free ratings to Habitat Affiliates to use in their promotional materials and is posting it next to their name on the RESNET website. This program has elicited over 30 raters nationwide to volunteer on the program.

- J. Enhance the RESNET® Strategic Planning Framework** In 2007 RESNET staff proposed and the RESNET Board adopted the following modifications to the RESNET Strategic Planning Framework. The most significant change was to add "International Partnerships to Develop International Protocol for Rating Building Energy Performance". This was added because these international activities are critical to reach the goal of building energy performance being accepted as a tradable offset in a global emissions market.
- K. Implement 2007 RESNET® Rating Industry Leadership Awards Program** To recognize leadership in the rating industry the RESNET Board of Directors established the Rating Industry Leadership Awards. At the 2007 RESNET Conference the following awards were presented:
- Market Transformation Leadership Award – *Energy Diagnostics*
  - Program Leadership Award – *The New Jersey Department of Community Affairs*
  - RESNET Industry Innovation Award– *Architectural Energy Corporation*
- L. Liaison and Advocacy With the Environmental Protection Agency (EPA)** Labeling of ENERGY STAR homes is currently the single largest business activity of the home energy rating industry. Because of this central economic concern, a key responsibility of RESNET® is to act as a liaison/ advocate for the home energy rating industry in working with the EPA. In 2007 RESNET was involved in discussions and negotiations with the EPA on the following issues:
- The RESNET Sampling Standard
  - Reference Building for Attached Housing
  - Testing and Verification Procedures for Modular Homes built in HUD Code Home Manufacturing Plants
  - The National ENERGY STAR Oversight Organization
  - High-rise Multi-family Building ENERGY STAR pilot program
- M. Deliver Rater Business and Marketing Plan Development Training for RESNET® Rater Members** RESNET hosted a series of rater roundtables geared to educate raters about ways to increase their business opportunities. In addition, staff proposed and the RESNET Board adopted a prioritized list of potential new services for home energy raters which included:

1. Tapping the Existing Homes Market
2. Environmental and Energy Efficiency Certificate Training
3. Energy Code Compliance
4. Builder Warranty Mitigation Service
5. House Doctor
6. Assisting Builders in Working With Designers to Incorporate Building Performance in Home Design

Descriptions of these services are posted on a new page on the RESNET web site under "New Rater Business Opportunities".

In addition staff developed a web page dedicated the new career path for raters which explains the progression from Rater Field Inspector to Certified Rater to Senior Certified Rater. This is posted on the RESNET website under "Creating a Career Path for Raters".

### **Additional Accomplishments Achieved in 2007**

In addition to the lengthy list of projects RESNET® staff presented to the RESNET Board of Directors, staff accomplished the following in 2007.

- A. Trademark Protects RESNET® and HERS®** In order to protect the integrity of RESNET's products RESNET applied for and received trademarks for "RESNET", "Residential Energy Services Network RESNET", "HERS".
- B. 2030 Challenge® Incorporating RESNET HERS® Index** The 2030 Challenge is a challenge from the architectural community that all new buildings will be net zero carbon by the year 2030. The challenge has gained a lot of publicity and support. The U.S. Council of Mayors, AIA and ASHREA have adopted the challenge. RESNET staff has completed negotiations that will result in the residential 2030 Challenge using the HERS Index. The 2007 challenge for new and existing homes will be 65 on the index. In proceeding years, the challenge will only apply to new homes at 52 in 2010, 39 in 2015, 26 in 2020, 13 in 2025, and zero in 2030.
- C. RESNET® Organizational Enhancement** With the increased visibility of RESNET and the unfolding opportunities that are being presented to the building performance industry, the demands on Steve Baden's time as executive directory are increasing. In order to remain effective, there was a need to fine tune the executive director's functions and those of the rest of the RESNET staff. In addition, with the increased visibility of RESNET and home energy ratings, the RESNET accreditation and quality assurance procedures become even more vital. Proper staffing is absolutely critical for this. In order to evaluate the more efficient use of the RESNET executive director's time, Kathy Spigarelli undertook a thorough

desk audit of the positions. Kathy was well qualified for this task as being the director of the Adult and Community Education Program for the Fayetteville School District. This analysis has led to efficiencies and new delegations that will reduce the executive director's load by 25%. Through the administrative reorganization Kathy Spigarelli was made the director of administration. Claudia Brovick was made the director of quality assurance and accreditation. Faye Berriman was contracted with to serve as the organization's accountant.

- D. Partnership with the Bill Clinton Foundation** Former President Bill Clinton has established a foundation which has one of its fundamental goals being combating global climate change. The RESNET® executive director has been in discussions with the staff of the foundation on a projected existing homes initiative. The goal of the effort would be to pool the resources of the municipal government, RESNET, the Bill Clinton Foundation, the financial community and the rating industry in a comprehensive building performance retrofit pilot program in five major U.S. cities in 2008 and 2009. An agreement of principle has been reached and it is expected that a Memorandum of Agreement will be negotiated in early 2008.
- E. Partnership with the Environmental Protection Agency's WaterSense Initiative** WaterSense is a partnership program sponsored by EPA. Its mission is to protect the future of our nation's water supply by promoting and enhancing the market for water-efficient products and services. The program has an interesting set of program partners including the cities of Denver, Houston and Honolulu; water resource agencies of the states of Arizona, California, Colorado, Florida, Hawaii, Nevada, New Hampshire, New Jersey, New Mexico, North Carolina, North Dakota, Ohio, Pennsylvania, Rhode Island, Texas, Utah, Virginia, Vermont, West Virginia, and Wisconsin; manufacturers such as American Faucet, American Standard, Delta Faucet, Jacuzzi, Moen, and Price Pfister; and wholesalers such as Home Depot. EPA is setting up a new homes labeling program to label water efficient homes as "WaterSense" and would like to deploy the rating industry to inspect the water features inside of the home. A home's irrigation system would be inspected by an auditor certified by the Irrigation Association. RESNET® has been in discussion with the EPA on the role of raters in the effort and it is expected that an announcement will be made by EPA at the 2008 RESNET Building Performance Conference.
- F. Increased National Visibility** Spiraling home energy costs and heightened concern about global climate change has renewed the media's interest in energy efficiency. In 2007 RESNET® staff took advantage of this opportunity and aggressively worked with the national media. This resulted in coverage by such premier national outlets including:

- **Newsweek Magazine**
- **The Wall Street Journal**
- **New York Times**
- **Los Angeles Times**
- **Washington Post**
- **Chicago Tribune**
- **The Home Inspector Journal**
- **Home Energy Magazine**

**G. Increase in RESNET® Membership** 2007 has witnessed a continued increase in membership. Through on-line evaluations of memberships we have determined that this increase is being driven by:

- RESNET's Effectiveness on Serving as the Voice of the Rating Industry
- Value of Member Benefits
- Effectiveness of RESNET Communications to its Network
- RESNET's Heightened National Visibility

RESNET's membership increased by 45% in 2007, as we welcomed 245 new members.

The effort to recruit new members was given a boost by designating the month of November as "RESNET Membership Month". The 2007 drive exceeded 2006 by 30%.

**H. RESNET Rater Audio Roundtables** To increase the communication between RESNET and the rating industry, RESNET has initiated an audio roundtable on important issues to the industry. The forum has proved to be very popular. In 2007 roundtables were held on the following subjects:

- RESNET Sampling Standard
- Energy Efficiency and Environmental and Certificate Trading
- RESNET/Habitat for Humanity Partnership
- EPA ENERGY STAR Thermal Bypass Checklist
- Online Rater Test Preparatory Training
- Rater Business Development Opportunities