Board Candidate Application

Provider Candidate: Cy Kilbourn

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COI Form: Potential Sources of Bias / Conflict of Interest Form

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Candidate Questions

1. Please describe in light of the responsibilities of the RESNET Board why you are the right person to be a member of the RESNET Board of Directors

I have a broad, comprehensive understanding of all aspects of the energy rating industry from both a business and operational perspective, as well as technical expertise in building science and energy standards. I have served on the RESNET Board for 6 years, and understand what is necessary for a Board Member to contribute to the success and stability of RESNET. I have a strong background in software innovation at Ekotrope and a clear strategic vision to leverage this for the growth of RESNET and the entire market. I also bring energy and a high capacity to learn.

2. Why is this the right time for you to serve on the RESNET Board?

RESNET faces competition and challenges to its position as the market leader, as well as implementation challenges of an ambitious plan to increase rating quality and software consistency. I am the head of engineering at a rating software company, which puts me in a strong position to bring insights to the board about how to leverage technology to overcome these challenges. I will continuously bring innovative solutions to the table and help execute them. I am also well positioned to help with important RESNET initiatives such as market growth, ACCA 310, HERS H2O, and code compliance ratings.

3. Please explain your knowledge and/or experience in terms of each of the primary responsibilities of the RESNET Board

I have 11 years of experience as a strategic leader at Ekotrope, a venture-backed startup company. This has involved making tough strategic decisions, raising money, exploring new business opportunities, and managing personnel to ensure the growth and longevity for the company. Ekotrope is a similar sized organization to RESNET, and I have worked closely with the board of directors and CEO to make budgeting decisions and financial forecasts. I also have industry technical knowledge, a mechanical

engineering degree from Brown University, and building science research experience at MIT, which can help RESNET maintain world-class technical expertise.

4. Describe your experience in either leadership and/or serving on the board of a non-profit organization.

I have led the engineering team at Ekotrope for ten years, involving direct management of many employees and strategic control of the product and company. I led the effort to position Ekotrope as the market leading HERS Rating Tool, which involved orchestrating market discovery, defining our strategic value proposition and roadmap, building relationships with industry leaders, and managing BOD expectations.

I have served six years as a Board Member and I have served on several RESNET working groups and committees, including most recently the Software Consistency Committee and the Task Group to harmonize HERS Ratings and Utility Efficiency Programs.

5. What would you contribute to the RESNET Board?

I will bring a blend of attributes that are not common in our industry or within RESNET:

Technical expertise in building science, math and engineering, software development, and industry standards and regulations.

Strong technical understanding of the RESNET Standards, energy modeling algorithms, and software consistency issues.

Excellent communication and personal leadership skills.

Familiarity with other aspects of the building industry beyond rating. Ekotrope is building and selling strategic solutions to builders that we believe hold a great promise for the growth of the rating industry.