

RESNET Board of Directors Meeting Minutes January 17, 2023

Board Members Present	Board Members Absent	Staff Present
Jim Amorin	David Beam	Steve Baden
Jacob Atalla	Clayton Traylor	Emma Bennett
Lindsey Elton		Valerie Briggs
Philip Fairey		Christine Do
Matt Gingrich		Scott Doyle
Emelie Glitch		Clara Hedrick
David Goldstein		Cardice Howard
John Hensley		Ryan Meres
Leo Jansen		
Mark Johnson		Guests Present:
Cy Kilbourn		Dylan Tindall
Abe Kruger		
Chris McTaggart		
Curt Rich		
Jonathan Risch		
Brian Shanks		

Call to Order

The meeting was called to order by RESNET Board President John Hensley at 1:03 p.m. Eastern Time.

Roll Call

Philip Fairey, RESNET Board Secretary, called the roll and a quorum was present.

Approve Agenda

Steve proposed adding comments from the outgoing president, John Hensley, after approval of the minutes, and move the Replacement of Sandy Gallo to take place after the RESNET Board Officer Elections. Matt Gingrich moved to approve the draft agenda as amended with Steve's comments. Philip Fairey seconded the motion. Motion passed by voice vote.

RESNET Anti-Trust Policy

John Hensley, Board President, reviewed the anti-trust policy for the board, which was included in the briefing packet that was distributed to Board members prior to the Board meeting.

Approval of Draft December 21, 2022, Board (Special) Meeting Minutes

Philip Fairey, RESNET Board Secretary made a motion to approve the draft December 21, 2022 special meeting minutes that were included in the meeting packet. Mark Johnson seconded the motion. Motion passed by voice vote. Matt Gingrich and Leo Jansen abstained from the vote since they were not at the meeting.

Comments by Outgoing RESNET Board President John Hensley

John expressed his gratitude to RESNET staff, standards committee members, and the Board for their hard work and gave an overview of the Board's progress and innovation throughout recent years.

Report of RESNET Executive Committee on Nominations for the 2023 Board Officers

John Hensley, RESNET Board President stated the following individuals were nominated by the RESNET Board Executive Committee for the 2023 Board Officers:

Mark Johnson- President Cy Kilbourn- Vice President Philip Fairey- Secretary David Beam, Treasurer

Election of Board President

John Hensley called for nominations for Board President. There were none.

Chris McTaggart motioned to elect Mark Johnson as Board President, Leo Jansen seconded the motion. Mark Johnson was elected unanimously by voice vote.

Election of Board Vice President

Emelie Glitch moved to elect Cy Kilbourn as Board Vice President. Matt Gingrich seconded the motion. Cy Kilbourn was elected as Board Vice President unanimously by voice vote.

Election of Board Secretary and Treasurer

Cy Kilbourn moved to elect Philip Fairey as Board Secretary. Jacob Atalla seconded the motion. Philip Fairey was elected Board Secretary unanimously by voice vote.

Election of Board Treasurer

Philip Fairey moved to elect David Beam as Board Treasurer. Brian Shanks seconded the motion. David Beam was elected unanimously by voice vote.

Filling of Board Vacancy Caused by Resignation of Sandy Gallo

John Hensley explained that Sandy Gallo departed the industry recently, and stepped down from the Board of Directors. The newly appointed Board member will fill the remaining term, which ends on December 31, 2023. John reported that the RESNET Board Executive Committee voted to recommend that Robert Peques of U.S. Eco Logic fill the position for the remainder of Sandy's term

as Provider Representative. Mr. Hensley explained that the rationale for the Executive Committee's decision is that the 2022 RESNET Board election was less than a month ago and that Mr. Pegues received the highest number of votes of those not elected meaning that Mr. Pegues was vetted and approved by RESNET's membership.

Leo Jansen moved to accept Robert Pegues as a replacement for Sandy Gallo, Philip Fairey seconded the motion. This motion passed unanimously by voice vote.

Report on Standard Development Committee (SDC 900) Quality Assurance Standard Amendments

John Hensley, Chair of the RESNET Standard Development Committee (SDC) 900 gave an overview of SDC 900's responsibilities, committee members, and noted the diversity of the disciplines of each member.

SDC 900's task group is working on updating language in Chapter 1 and Chapter 9.

The task group's work is coming to a close. After SDC 900 votes to approve them, the changes will enter RESNET's standard amendment public review and comment process.

SDC 900's sub-committee is working on updating Sampling Protocols.

Demonstration of Rating Provider Quality Assurance Dashboard

Ryan Meres, RESNET Staff played a video demonstrating the functionality of a new tool for provider's use, Kibana. Each QAD will have individual access to the platform where they can access data such as number of ratings, average HERS index score, and much more.

A link to this video will be posted on DirectorPoint.

There are a number of providers who will beta test the platform and make adjustments based on their feedback. This tool is anticipated to be free to providers.

If a QAD is a member of multiple providers, they may have separate logins for each provider or one account having access to multiple providers.

Report on 2022 HERS Index Score Activity

Steve Baden, RESNET Executive Director shared that the number of HERS rated homes in 2022 was 337,962. This is 27,570 more than in 2021. Average HERS score is 58. Steve also shared the top states in which homes are being rated. Texas, Arizona, and North Carolina are the top three states.

Jonathan Risch inquired about RESNET's plans to replicate the success seen in Texas in other states. The board discussed strategies to target states with little HERS rating activity. Jonathan offered to dedicate time to working with HBAs, raters, and builders on a state or local level.

2023 Outlook

Steve Baden presented his outlook for 2023. He stated that year is faced with a number of uncertainties.

Steve reported that there is an uncertainty about the effects that inflation and mortgage interest rates will have on new housing starts.

At the same time there are a number of opportunities that could provide a boost to RESNET and HERS ratings. These include:

- The reform and extension of the 45L tax credit that will serve to drive builders to have their homes HERS rated to qualify for ENERGY STAR or Net Zero Ready Homes programs for the federal tax credit
- Fannie Mae & Freddie Mac green bond mortgages that provide mortgage incentives for HERS rated homes
- Builder ESG reporting where builders are using HERS ratings as an environmental matric
- Partnership with Texas Association of Builders in Education Campaign on HB 315
- Carbon Index
- HERSH20 Index
- Build to Rent Market
- High Rise Multifamily Ratings

Steve stated that staff will be tracking rating activity and report to the Board when definite trends emerge.

In the meantime RESNET staff is developing contingency plans to present the board on options in reducing the budget to reflect a shortfall if the housing market is hit.

Mr. Baden stated that RESNET Board should start considering whether to apply revenue surpluses achieved in 2022 to make up for shortfalls in 2023 (\$206,775 over 2021).

Chris McTaggart warned against a knee jerk reaction to the uncertainties and to be very careful on cutting RESNET's services. He suggested that using a portion of the organization's funding to carry through the year is necessary. The Board further discussed new markets, and potential solutions to possible revenue decline.

Jonathan Risch suggested reaching out to the HERS industry to report the number of homes where air tightness and duct leakage and pre-drywall is tested to proactively ascertain trends.

RESNET 2023 Building Performance Conference Location and Dates

Cardice Howard, RESNET Deputy Director provided the following update: 2023 Building Performance Conference will be held in San Diego on November 1-3, or November 13-15th and there is a RFP out for hotels to host the event. Once a venue is selected, planning will begin immediately.

Location and Dates of In-Person RESNET Board Meetings in 2023

Cardice Howard, RESNET Deputy Director provided the following update: The Spring Q1 BOD meeting will take place in Washington, DC on Tuesday March 14th at the Madison Hotel.

The fall Q3 BOD meeting will take place in Minneapolis, MN tentatively on October 16th depending on hotel availability.

RESNET Suppliers Advisory Board Update

Curt Rich, Chairman of RESNET Suppliers Advisory Committee stated that there have been updates to the registry to improve the functionality in favor of SAB members. He also stated that the members of the SAB saw great value exhibiting and presenting at the annual RESNET Building Performance Conference and was happy that RESNET was returning to live, in-person conferences.

RESNET Emerging Leaders Update

Dylan Tindall, Chairman of RESNET Emerging Leaders Council gave a presentation outlining the work ELC has been accomplishing recently, as well as plans for the future.

RESNET Election Improvement Task Group

Abe Krueger and Lindsey Elton are creating a task group and are asking for volunteers to report back to the BOD on how to improve voting processes.

New Business

There was no new business for the group.

Meeting Adjourns

Matt Gingrich made a motion to adjourn. Meeting adjourned at 3:03 p.m. Eastern Time.

Respectfully Submitted,

Philip Fairey, Secretary