

John Hensley's Candidate Questionnaire

John Hensley

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1. Please describe in light of the responsibilities of the RESNET Board why you are the right person to be a member of the RESNET Board of Directors

I am experienced! I have served and continue to serve on Task Groups, SDC Committees, Board of Directors and Board of Directors executive committee. With my background with RESNET, Rating industry working with large Providers and small Providers I know the makeup of our industry and have experienced the pros and cons these different size Providers and Rating companies experience. I am engaged, responsive to request and I know the importance of participation. My position remains the same as it did when I joined my first committee. Be professional, considerate, kind and I am not afraid to share my opinion based on my 33 years of construction and consulting experience.

2. Why is this the right time for you to serve on the RESNET Board?

Knowledge, time and my ability to meet the financial obligation that Board members must be prepared for. In business we must have a position we stand for. We must also be flexible to change. RESNET is in a good position in the industry but our environment is always changing. I realize this and I am constantly preparing for it. I want to continue to help RESNET through good weather days and bad. Challenges brought about by change and an ever changing business environment. My experience is here to support these changes. I have participated in the building of projects with many hats over the years and my past several years helping consultant students, potential HERS Raters learn the industry. I bring solid thinking to the Board with less reactionary thought and more planning thought. We must always consider our actions and their is an equal reaction. Realized now or not.

3. Please explain your knowledge and/or experience in terms of each of the primary responsibilities of the RESNET Board

1. Fiduciary: I have owned and sold several businesses over the years. My wife and I have successfully managed these businesses with personal life. I served on Non-profits over the years and I was Board President of a Habitat for Humanity Affiliate for 7 years. I am prepared to make tough decisions when the time comes.
2. Oversight: With managing businesses and operations for other companies I understand the need for strong oversight or what I call (Top down management). RESNET requires even more as RESNET manages standards and Providers. Oversight of quality of standards while maintaining a confident, well managed quality assurance aspect. Standards written and accepted in our industry as the 'Gold Standard'.
3. Membership: I work diligently and always have to promote client participation. I help with RESNET by providing information to member Providers and member Rating companies that is appropriate and

explains the truth about what they may be hearing in the field. Our industry is still in infancy and with social media and just word of mouth often misunderstandings arise.

4. Strategic planning: Planning is one of my specialties. We as Board members and just participants in our industry must be able to ask. What if? We need to plan for the unknown. We need to think outside of the box and consider our options. We also need to continue to be an industry leader. Lead by example and yes sometimes it is leading the conversation.
5. Governance: It is the primary responsibility of each Board member of an organization to see that the By-laws, government and jurisdiction rules are complied with at all times. With a non-profit we must meet and comply with all the rules of our (501)c3. I have a strong background in compliance requirements of (501)c3 having helped an organization that lost their status regain full compliance.

4. Describe your experience in either leadership and/or serving on the board of a non-profit organization.

I have served on many Boards over the years and I have owned our own businesses for over 30 years. In service I recently retired as Board President of Affiliate Board of Directors. I managed staff hiring, budget, Board membership, volunteer membership, and long range planning. After 7 years I handed the reins over to a new Board with a list of objectives met. I have also served on Board of Zoning, Advisory Board of Zoning, Heart Fund, JDRF and Chamber of Commerce. Each of these non-profits added to my experience.

5. What would you contribute to the RESNET Board?

I am willing, able and ready to serve. Ask any committee, task group and or Board members. I am active and want to continue the work of past Boards. I am active in business as a QAD, active with local training of code officials, active in code compliance, active in training of HERS Raters and RFI. I want to represent on the Board RESNET interest and the interest of membership while working through ever changing conditions in our industry and the world. I represent a level head and thoughtful responses.