Board Candidate Application

Provider Candidate: John Hensley

Building Performance Solutions, LLC

johnh@bpsconsultant.com

540.683.6936

Submitted: Wednesday, October 8, 2025 4:33:58 PM

Candidate Questions

1. Please describe in light of the responsibilities of the RESNET Board why you are the right person to be a member of the RESNET Board of Directors

I have a wealth of knowledge of the workings of RESNET and I am fully prepared to help the organization as the only Executive Director ever to hold the position retires. Working closely with our Board members, Steve, Cardice and all the staff is a pleasure and with regular communications and sometimes just a check in individually I have learned a lot more about what they do, what their passion is and what their vision is of the future of RESNET.

2. Why is this the right time for you to serve on the RESNET Board?

Our industry has grown up and RESNET has challenges of competition and a multi layers of a changing business environment. RESNET is a leader in the industry and it is imperative our Board utilize experience of Board members but also realize we cannot rely on past business models that may not work any longer. While the organizations Board must be prepared and have short terms goals strategic long term planning must have vision and preparedness.

3. Please explain your knowledge and/or experience in terms of each of the primary responsibilities of the RESNET Board

Maintain Strategic vision: Gold standard of Quality Assurance. Enhance and maintain the high level of quality and integrity while keeping cost competitive. Build on our membership while showing the industry value.

Fiduciary oversight: My experience managing the Board at the Executive level has prepared me for past challenges and future. Cashflow and reserves are still solid ways of protecting the organization. But, we must consider the fine balance of income, expenses, growth, when to step back, and how to reduce risk.

Governance, oversight compliance bylaws and (501C3: Follow the rule of law, and be prepared for legal challeges.

4. Describe your experience in either leadership and/or serving on the board of a non-profit organization.

I served as President on an affiliate Habitat for Humanity Board of Directors. Past President RESNET Board of Directors of RESNET and the current President of the RESNET Board. I hope to continue my service as the organization moves forward.

5. What would you contribute to the RESNET Board?

My passion for the success of RESNET and our Industry. My advocacy for equal representation of all accredited Rating Providers regardless of size of the organization. My advocacy of building RESNET membership by building equity and value in "membership".Our boots on the ground are the Rating companies, Raters, RFI's, Modelers and H2O certified individuals.





Potential Sources of Bias / Conflict of Interest Statement of Affiliations and Interests for Candidates for the RESNET® Board of Directors

September 6, 2023

This form must be submitted with all applications to be a candidate for the RESNET® Board of Directors. It is intended to ensure that relevant information is submitted to the RESNET® Board Nominations Committee and the RESNET® membership.

The responsibility for determining the information to be reported rests with the individual completing this form. Failure to fully disclose relationships is grounds for removal from consideration for or removal from the RESNET® Board of Directors.

A statement of affiliations and interests does not prevent a person from being nominated as a candidate for the RESNET® Board, but is for the purpose of notifying the RESNET® Board Nominations Committee and RESNET® members of any bias or potential bias.

Potential Sources of Bias / Conflict of Interest Statement of Affiliations and Interests Form

RESNET® Board of Directors		
Name: John A. Hensley Jr.	Title: Vice President	
Employer: Building Performance Solutions, LLC	Telephone: 540-683-6936	
Address incl.11 Yorktown Court City, State, Zip: Front Royal, Virginia 22630		Email: johnh@bpsconsultant.com
RESNET® Membership Category: Provider		Today's Date:10/8/2025

All sections of this form must be completed. The use of "None", N/A, or no response to answer these inquiries is not acceptable. Incomplete forms will be rejected and the terms for application for nomination to the RESNET® Board of Directors e will not have been met.

- 1. **ORGANIZATIONAL AFFILIATIONS**. Enter information as requested below.
- A. Report any business relationships (such as an employee, owner, officer, director, consultant, etc.) in the fields of home energy ratings, building performance and/or other areas that RESNET® provides services within the last two years.

none

B. Report any memberships or volunteer non-business relationships that your company/organization has with such groups such as BPI, ACCA, NAHB, ASHRAE, USGBC, RESNET®, etc. within the last two years.

none

C. List all your organization's employees that serve on the board of directors, advisory groups or working committees with such groups such as BPI, ACCA, BPI, NAHB, ASHRAE, USGBC, RESNET®, etc. within the last two years.

none

D. Disclose any direct sources of funding for your time and/or expenses to participate on the RESNET® Board of Directors. If you currently pay for your own expenses, please enter 'self-funded'.

none

E. Disclose sources of funding, the amount of funding received and services provided that your organization has received from such federal agencies as Environmental Protection Agency, Department of Housing and Urban Development, Department of Energy, etc. and such groups such as BPI, ACCA, NAHB, ASHRAE, USGBC, RESNET®, etc. within the last two years.

none

2. PUBLIC STATEMENTS AND POSITIONS . List articles, testimony, speeches, etc., by date, title and publication (if any) in which they appeared that you provided about RESNET® and home energy ratings. Attach additional sheets if necessary. Please mark the box below only if applicable.		
☐ I have no relevant public statements or positions (double-click box to mark).		
SIGNATURE		
Residential Energy Services Network, RESNET®		

Attachment

Guidelines and Definitions

Defining "Bias" and "Conflict of Interest"

Bias: The question of potential sources of "bias" ordinarily relates to views stated or positions taken that are largely intellectually motivated or that arise from the close identification or association of an individual with a particular point of view or the positions or perspectives of a particular group. Such potential sources of bias are not disqualifying for purposes of RESNET® Board service. It is necessary, in order to ensure that the board is fully competent, to elect members in such a way as to represent a balance of potentially biasing backgrounds or professional or organizational perspectives.

Conflict of Interest: It is essential that the work of the RESNET® Board of Directors not be compromised by any significant conflict of interest, or in some circumstances the significant appearance of conflict of interest, on the part of any member of the board. For this purpose, the term "conflict of interest" means any financial or other interest which conflicts with the service of an individual because it (1) could impair the individual's objectivity or (2) could create an unfair competitive advantage for any person or organization. The existence of a significant conflict of interest ordinarily disqualifies an individual from service.

How can conflicts of interest arise?

Conflicts of interest can occur when:

When a board member as a strong personal, financial, or professional interests in seeing that a project/policy produce a particular outcome; and

An agency, a sponsor, or a private organization or company attempts either to influence individual board member or to skew the body of information reviewed by the board.

What is done to avoid conflicts of interest?

Submittal and evaluation of the statement of affiliations and interests that lists professional connections and indicates any positions taken in relevant public statements at the time of nomination and disclosures during board meetings are fundamental to ensuring conflicts of interest and appearances of conflicts of interest are avoided.

Note: This form and the definitions, included here are derived from forms and considerations as presented by ASHRAE.