



Setting the Standards for
Home Energy Efficiency

Results of RESNET Board Electronic Ballot on Adoption of the RESNET Board Executive Committee’s Recommendation on the Modification of RESNET Board Policy 009 “Fee Payment Policy for Providers”

May 20, 2019

Shall the RESNET Board adopt the RESNET Executive Committee’s recommendation that RESNET Board Policy 009 - Fee Payment Policy for Providers be modified as follows:

“Invoices over 30 days past due can shall place any or all Providerships or the principals in jeopardy of being non-renewed and subject to other disciplinary actions up to and including revocation of all Providerships and RESNET certifications of the principal.

Yes (11)	No (4)	Abstain (1)	Not Voting (4)
Jim Amorin	Theil Butner*	Cy Kilbourn	Dave Bell
Jacob Attalla	Andrew Harris**		Emelie Glitch
David Beam	Paulette McGhie***		Curt Rich
Philip Fairey	Chris McTaggart****		Clayton Traylor
Matt Gingrich			
David Goldstein			
John Hensley			
Roy Honican			
Mark Johnson			
Abe Kruger			
Clayton Morris			

*Thiel Butner - *I agree with the current policy - that noncompliant Providers should be put on probation and removed from the website - which is basically an administrative probation. I believe that the proposed changes to the policy are unnecessarily harsh for administrative violations. Some sort of stepped reprimand may be in order, similar to the levels of probation that a rater may be subject to. However, if a Provider violated the Code of Ethics, I believe a policy like this would be warranted. In other words, I believe that the proposed penalty is out of line with the severity of the violation.*

**Andrew Harris - *Does not appear to have addressed or well addressed one or means to rehabilitate or reinstate if fees paid past due date(s).*

****Paulette McGhie - The 30-day Invoicing Policy is very harsh. Billing cycles in our industry are based on the Builders invoicing cycles. Depending on when the inspection took place, it could be up to 45 – 60 days before payment is received by the rating firm. Builders also rely on Bank draws, in order to pay trades. These draws are not based on 30-day cycles but on construction milestones. My opinion is that this Policy is not in the best interest of Providerships / Raters and will create unnecessary financial hardships by demanding 30-day payment or you lose your right to work in this Industry. Typically, if an invoice is late, add a higher penalty fee. By 90 days past due, I could see this policy going into effect, but not at 30 days.*

***** Chris McTaggart - While I agree with the policy in principle, I have concerns with how it is drafted because I believe the potential penalties of losing ones Provider accreditation and professional designation as a RESNET QAD/trainer is too stiff of a penalty after only being 30 days past due. I believe the policy should be more progressive, so as to ensure that a Provider entity that is otherwise in good standing may not face extreme punishment of disassociation with RESNET from what may have been a simple accounting mishap or temporary cashflow issue. My suggestion instead is as follows:*

30 days past due

Fine imposed (I recommend it is based on a % of the invoice amount, not \$100 flat-rate)

Email sent to Providers raters and/or registered students communicating situation, and that Provider may be suspended if they go 60 days past due

RESNET may, at its discretion, also choose to suspend Provider from registering ratings and/or scheduling tests at 30 days past due depending on circumstances.

60 days past due

Fines continue to accrue based on enhanced delinquency

Provider suspended from registering ratings and/or scheduling tests

Provider's raters and/or registered students informed Provider has been Suspended and will face Revocation if fees unpaid after 90 days past due

90 days past due

Provider accreditation revoked

Any other Provider entities associated with principals of revoked Provider also Suspended or Revoked

Principals of revoked Provider professional designations as QAD/Trainer/Rater revoked

RESNET takes to small claims and/or collections

Due to the concerns raised on the vote the issue will be addressed at the June 11, 2019 Board Meeting. RESNET staff will develop a consensus proposal incorporating the comments with the negative votes and present to the Board.